

Buy EUR 2.80 (EUR 3.60) Price EUR 2.38 Upside 17.6 %	Value Indicators: EUR DCF: 2.79	Warburg ESG Risk Score: 2.7 ESG Score (MSCI based): 3.0 Balance Sheet Score: 5.0 Market Liquidity Score: 0.0	Description: Media company with its own content and distribution channels
	Market Snapshot: EUR m Market cap: 36.45 No. of shares (m): 15.31 EV: 36.16 Freefloat MC: 4.33 Ø Trad. Vol. (30d): 1.11 th	Shareholders: Freefloat 11.87 % Kartoon Studios 44.78 % F&M 26.10 % Christoph Kahl 17.25 %	Key Figures (WRe): 2024e Beta: 1.2 Price / Book: 2.0 x Equity Ratio: 87 %

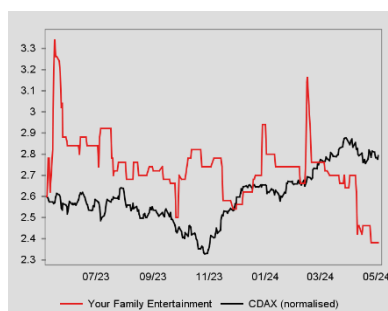
Weak FY 2023 on challenging economic and licensing-market conditions

Figures FY/2023: in EUR m	<table border="1"> <thead> <tr> <th></th> <th>2023</th> <th>2023e</th> <th>2022</th> <th>yoy</th> </tr> </thead> <tbody> <tr> <td>Sales</td> <td>2.8</td> <td>2.3</td> <td>4.2</td> <td>-32.8%</td> </tr> <tr> <td>EBITDA</td> <td>-0.4</td> <td>1.3</td> <td>3.1</td> <td>-</td> </tr> <tr> <td><i>margin</i></td> <td>-15.6%</td> <td>56.5%</td> <td>74.9%</td> <td></td> </tr> <tr> <td>EBIT</td> <td>-1.6</td> <td>0.7</td> <td>1.3</td> <td>-</td> </tr> <tr> <td><i>margin</i></td> <td>-55.5%</td> <td>30.4%</td> <td>29.8%</td> <td></td> </tr> <tr> <td>EPS in EUR</td> <td>-0.12</td> <td>0.04</td> <td>0.05</td> <td>-</td> </tr> </tbody> </table>		2023	2023e	2022	yoy	Sales	2.8	2.3	4.2	-32.8%	EBITDA	-0.4	1.3	3.1	-	<i>margin</i>	-15.6%	56.5%	74.9%		EBIT	-1.6	0.7	1.3	-	<i>margin</i>	-55.5%	30.4%	29.8%		EPS in EUR	-0.12	0.04	0.05	-	Comment on Figures: <ul style="list-style-type: none"> On 30 April 2024, Your Family Entertainment AG (YFE) presented its financial figures for the fiscal year 2023. These figures were below expectations due to challenging licensing-market conditions and related economic uncertainties. Similar to the first half of the year, significant revenues from licensing sales were not achieved in the second half. However, the outlook for the first quarter of 2024 is slightly more favourable.
	2023	2023e	2022	yoy																																	
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YFE did not meet its targets for FY 2023 as economic uncertainty led to difficult conditions in the licensing market. After a weak H1, YFE was unable to realise planned major contracts with key customers in the traditionally stronger second half of the year and buyer reluctance was evident even in smaller contract agreements. However, YFE has since seen a significant improvement in the market environment with increasing order intake in the first quarter of 2024.

During FY 2023, YFE was not yet able to capitalise on market opportunities presented by artificial intelligence (AI) as the corresponding tools were not available. These AI technologies enable the scaling of existing content with new, higher-quality language versions, which opens up new untapped markets for YFE (for more detail, please see our Comment dated February 5, 2024). The image quality can be optimised with minimal AI effort and made available in all formats. Videos can be described with detailed metadata, new lip-synced language versions are possible, automatic subtitles can be created in nearly all languages, highlights can be automatically produced, and even books can be automatically generated from videos. These new AI capabilities have not yet been factored into the valuation of film rights (HGB), despite operational indications that the new technologies will create significant value for the assets (valuation potential in the balance sheet, not considered by WRe). YFE continues to work on expanding strategic cooperation with the parent company to achieve a significant increase in international marketing. Despite initially strong figures, this collaboration has not yet achieved the desired success or the sustainable profitability hoped for. Therefore, despite the high potential of the cooperation and the AI field, a more cautious revenue and earnings outlook is anticipated for now. **The stock remains a Buy with a target price of EUR 2.80 (3.60).**

Changes in Estimates: FY End: 31.12. in EUR m	<table border="1"> <thead> <tr> <th>2024e (old)</th> <th>+ / -</th> <th>2025e (old)</th> <th>+ / -</th> <th>2026e (old)</th> <th>+ / -</th> </tr> </thead> <tbody> <tr> <td>Sales</td> <td>5.00 -20.0 %</td> <td>5.60 -20.0 %</td> <td>n.a.</td> <td>n.m.</td> <td>n.m.</td> </tr> <tr> <td>EBIT</td> <td>0.92 -90.3 %</td> <td>1.13 -79.5 %</td> <td>n.a.</td> <td>n.m.</td> <td>n.m.</td> </tr> <tr> <td>EPS</td> <td>0.04 -100.0 %</td> <td>0.06 -83.3 %</td> <td>n.a.</td> <td>n.m.</td> <td>n.m.</td> </tr> </tbody> </table>	2024e (old)	+ / -	2025e (old)	+ / -	2026e (old)	+ / -	Sales	5.00 -20.0 %	5.60 -20.0 %	n.a.	n.m.	n.m.	EBIT	0.92 -90.3 %	1.13 -79.5 %	n.a.	n.m.	n.m.	EPS	0.04 -100.0 %	0.06 -83.3 %	n.a.	n.m.	n.m.	Comment on Changes: <ul style="list-style-type: none"> In the absence of licensing revenues, the company reported significantly lower revenues than previously anticipated (WRe). In light of the company's largely fixed cost-structure, this has a disproportionately negative impact on earnings and expectations. Substantially positive results are still expected in the medium term, driven in part by developments in the field of AI (as mentioned above).
2024e (old)	+ / -	2025e (old)	+ / -	2026e (old)	+ / -																					
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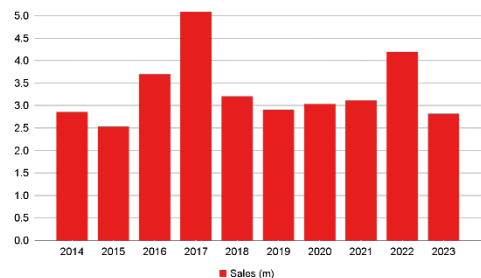


Rel. Performance vs CDAX:	
1 month:	-10.4 %
6 months:	-30.5 %
Year to date:	-24.3 %
Trailing 12 months:	-12.8 %

Company events:	
25.06.24	AGM
27.09.24	Q2

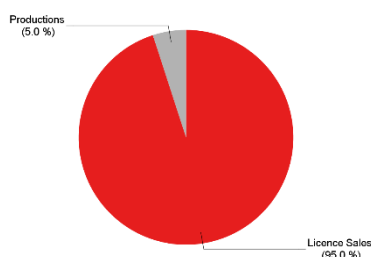
FY End: 31.12. in EUR m	CAGR (23-26e)	2020	2021	2022	2023	2024e	2025e	2026e
Sales	21.2 %	3.04	3.11	4.20	2.82	4.00	4.48	5.02
Change Sales yoy		4.3 %	2.6 %	34.8 %	-32.8 %	41.8 %	12.0 %	12.0 %
Gross profit margin		67.8 %	65.2 %	73.6 %	64.2 %	73.0 %	73.0 %	73.0 %
EBITDA	-	1.47	1.76	3.15	-0.44	2.12	2.46	3.01
Margin		48.3 %	56.7 %	74.9 %	-15.6 %	53.0 %	55.0 %	60.0 %
EBIT	-	0.31	0.34	1.25	-1.56	0.09	0.23	0.78
Margin		10.2 %	11.0 %	29.8 %	-55.5 %	2.2 %	5.2 %	15.5 %
Net income	-	0.05	-0.08	0.84	-1.78	-0.02	0.10	0.58
EPS	-	0.00	-0.01	0.05	-0.12	0.00	0.01	0.04
EPS adj.	-	0.00	-0.01	0.05	-0.12	0.00	0.01	0.04
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		-0.01	-0.01	-0.06	-0.06	0.01	0.01	0.04
FCF / Market cap		-0.8 %	-1.0 %	-2.5 %	-2.4 %	0.2 %	0.4 %	1.7 %
EV / Sales		6.2 x	7.3 x	9.0 x	14.2 x	9.0 x	8.0 x	7.1 x
EV / EBITDA		12.9 x	12.9 x	12.1 x	n.a.	17.1 x	14.6 x	11.8 x
EV / EBIT		61.1 x	66.5 x	30.3 x	n.a.	406.5 x	155.5 x	45.6 x
P / E		n.a.	n.a.	50.0 x	n.a.	n.a.	238.0 x	59.5 x
P / E adj.		n.a.	n.a.	50.0 x	n.a.	n.a.	238.0 x	59.5 x
FCF Potential Yield		7.7 %	7.7 %	8.3 %	-1.1 %	6.2 %	7.2 %	8.7 %
Net Debt		7.99	8.46	-0.36	-0.20	-0.28	-0.42	-1.03
ROCE (NOPAT)		1.8 %	2.7 %	6.8 %	n.a.	0.1 %	n.a.	4.7 %
Guidance:	n.a.							

Sales development
in EUR m



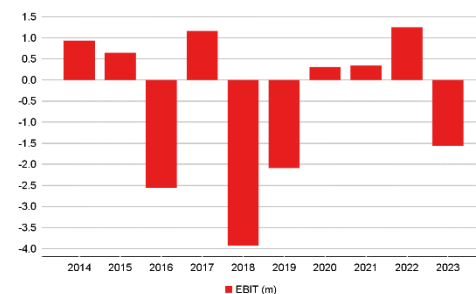
Source: Warburg Research

Sales by segments
2024e; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

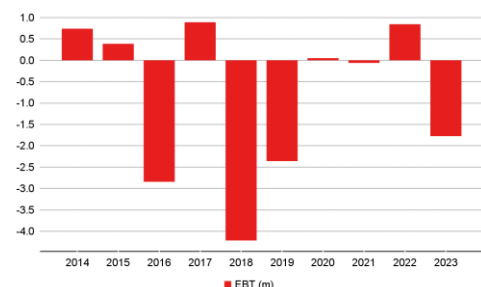
Company Background

- Your Family Entertainment originated from the former RTV AG
- At the core of the business activity is the company's own film assets as well as licences and rights that are utilised by the company to generate value
- Today, the company focuses on generating value from the content (which includes classics like "Fix and Foxi", Enid Blyton, and "Urmel") as well as the marketing of ancilliary rights
- The content, which is almost entirely classic, is aimed at the target group of young children for which the content has proven to be consistently up-to-date and attractive
- Value is generated over four distribution channels: linear TV licence sales, VoD licence sales, the company's own free-TV channel Ric, and the company's own pay-TV channel stream "Fix and Foxi"

Competitive Quality

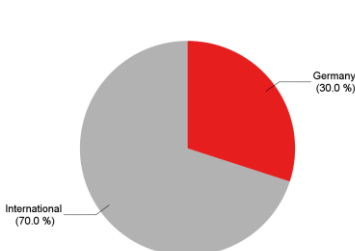
- The group's media catalogue, for which the original acquisition costs were ca. EUR 120m, is practically impossible to replicate today (original production value EUR 1.2bn)
- The productions, which were often financed by public broadcasters in the past, are of very high quality editorially and in terms of their craftsmanship
- With the distribution channels free-TV, VoD, and pay-TV, the company can benefit from the increase in media use, especially internationally (e.g. pay-TV in emerging economies)

EBT development
in EUR m



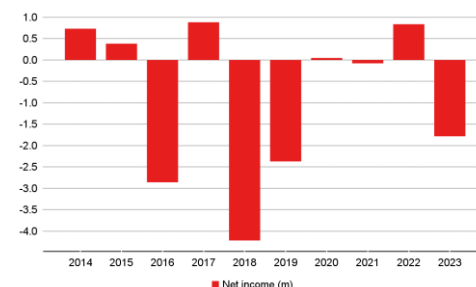
Source: Warburg Research

Sales by regions
2024e; in %



Source: Warburg Research

Net income development
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	
Sales	4.00	4.48	5.02	5.62	6.29	7.05	7.90	8.84	9.90	11.09	12.42	13.91	15.31	
Sales change	41.8 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	10.0 %	3.0 %
EBIT	0.09	0.23	0.78	1.40	1.89	2.47	3.00	3.36	3.76	4.22	4.72	5.29	5.82	
EBIT-margin	2.2 %	5.2 %	15.5 %	25.0 %	30.0 %	35.0 %	38.0 %	38.0 %	38.0 %	38.0 %	38.0 %	38.0 %	38.0 %	
Tax rate (EBT)	85.7 %	612.2 %	-10.8 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	12.0 %	
NOPAT	0.01	-1.19	0.86	1.24	1.66	2.17	2.64	2.96	3.31	3.71	4.15	4.65	5.12	
Depreciation	2.03	2.23	2.23	1.40	1.57	1.76	1.97	2.21	2.48	2.77	3.11	3.48	3.83	
in % of Sales	50.8 %	49.8 %	44.5 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	
Changes in provisions	0.00	0.00	0.00	-0.03	0.00	0.00	-0.02	-0.01	-0.05	-0.05	-0.06	-0.05	-0.04	
Change in Liquidity from														
- Working Capital	-0.08	0.00	0.00	0.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
- Capex	2.00	2.20	2.20	1.40	1.57	1.76	1.97	2.21	2.48	2.77	3.11	3.48	3.83	
Capex in % of Sales	50.0 %	49.1 %	43.9 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	25.0 %	
- Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Free Cash Flow (WACC Model)	0.12	-1.16	0.89	1.01	1.66	2.17	2.62	2.94	3.26	3.66	4.10	4.61	5.08	5
PV of FCF	0.11	-1.00	0.71	0.74	1.11	1.33	1.47	1.52	1.55	1.59	1.63	1.69	1.70	28
share of PVs	-0.42 %			33.63 %										66.78 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	5.00 %	Financial Strength	1.20
Cost of debt (after tax)	2.5 %	Liquidity (share)	1.20
Market return	8.25 %	Cyclicality	1.20
Risk free rate	2.75 %	Transparency	1.20
		Others	1.20
WACC	9.01 %	Beta	1.20

Valuation (m)

Present values 2036e	14		
Terminal Value	28		
Financial liabilities	1		
Pension liabilities	0		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	2	No. of shares (m)	15.3
Equity Value	43	Value per share (EUR)	2.79

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		2.25 %	2.50 %	2.75 %	3.00 %	3.25 %	3.50 %	3.75 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.39	10.0 %	2.15	2.19	2.24	2.28	2.34	2.39	2.45	1.39	10.0 %	2.21	2.23	2.26	2.28	2.31	2.34	2.36
1.30	9.5 %	2.35	2.40	2.46	2.52	2.58	2.65	2.73	1.30	9.5 %	2.43	2.46	2.49	2.52	2.55	2.58	2.61
1.25	9.3 %	2.47	2.52	2.58	2.65	2.72	2.80	2.89	1.25	9.3 %	2.56	2.59	2.62	2.65	2.68	2.71	2.74
1.20	9.0 %	2.59	2.65	2.72	2.79	2.88	2.96	3.06	1.20	9.0 %	2.70	2.73	2.76	2.79	2.83	2.86	2.89
1.15	8.8 %	2.72	2.79	2.87	2.95	3.04	3.14	3.25	1.15	8.8 %	2.85	2.88	2.92	2.95	2.99	3.02	3.06
1.10	8.5 %	2.87	2.94	3.03	3.12	3.23	3.34	3.46	1.10	8.5 %	3.01	3.05	3.09	3.12	3.16	3.20	3.23
1.01	8.0 %	3.19	3.29	3.40	3.52	3.65	3.80	3.96	1.01	8.0 %	3.39	3.44	3.48	3.52	3.56	3.61	3.65

- EBIT and depreciation are historically strongly distorted by the value effects of the film assets
- These will be evened out in future by notionally assuming identical appreciation and depreciation of the film assets
- The fundamental assumption framework implies an expansion (also in the very long term) of the customer base
- As a central assumption, this leads to a long-term continuous increase in the EBIT margin
- The contentious issue of the lifespan of the portfolio is simulated with a very low terminal value

Valuation	2020	2021	2022	2023	2024e	2025e	2026e
Price / Book	1.3 x	1.7 x	1.9 x	2.2 x	2.0 x	2.0 x	1.9 x
Book value per share ex intangibles	-8.42	-8.82	0.07	-0.02	-0.02	-0.01	0.02
EV / Sales	6.2 x	7.3 x	9.0 x	14.2 x	9.0 x	8.0 x	7.1 x
EV / EBITDA	12.9 x	12.9 x	12.1 x	n.a.	17.1 x	14.6 x	11.8 x
EV / EBIT	61.1 x	66.5 x	30.3 x	n.a.	406.5 x	155.5 x	45.6 x
EV / EBIT adj.*	61.1 x	66.5 x	30.3 x	n.a.	406.5 x	155.5 x	45.6 x
P / FCF	n.a.	n.a.	n.a.	n.a.	435.1 x	272.6 x	59.3 x
P / E	n.a.	n.a.	50.0 x	n.a.	n.a.	238.0 x	59.5 x
P / E adj.*	n.a.	n.a.	50.0 x	n.a.	n.a.	238.0 x	59.5 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	7.7 %	7.7 %	8.3 %	-1.1 %	6.2 %	7.2 %	8.7 %

*Adjustments made for: Theoretical changes in the value of the film assets

Consolidated profit & loss

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Sales	3.04	3.11	4.20	2.82	4.00	4.48	5.02
Change Sales yoy	4.3 %	2.6 %	34.8 %	-32.8 %	41.8 %	12.0 %	12.0 %
Increase / decrease in inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Own work capitalised	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Sales	3.04	3.11	4.20	2.82	4.00	4.48	5.02
Material expenses	0.98	1.09	1.11	1.01	1.08	1.21	1.35
Gross profit	2.06	2.03	3.09	1.81	2.92	3.27	3.66
<i>Gross profit margin</i>	<i>67.8 %</i>	<i>65.2 %</i>	<i>73.6 %</i>	<i>64.2 %</i>	<i>73.0 %</i>	<i>73.0 %</i>	<i>73.0 %</i>
Personnel expenses	1.25	1.08	1.31	1.29	1.28	1.34	1.25
Other operating income	1.52	1.78	3.04	0.60	1.80	2.02	2.26
Other operating expenses	0.86	0.96	1.68	1.56	1.32	1.48	1.66
Unfrequent items	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EBITDA	1.47	1.76	3.15	-0.44	2.12	2.46	3.01
<i>Margin</i>	<i>48.3 %</i>	<i>56.7 %</i>	<i>74.9 %</i>	<i>-15.6 %</i>	<i>53.0 %</i>	<i>55.0 %</i>	<i>60.0 %</i>
Depreciation of fixed assets	0.00	0.00	0.01	0.00	0.03	0.03	0.03
EBITA	1.46	1.76	3.14	-0.44	2.09	2.43	2.98
Amortisation of intangible assets	1.15	1.42	1.88	1.13	2.00	2.20	2.20
Goodwill amortisation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EBIT	0.31	0.34	1.25	-1.56	0.09	0.23	0.78
<i>Margin</i>	<i>10.2 %</i>	<i>11.0 %</i>	<i>29.8 %</i>	<i>-55.5 %</i>	<i>2.2 %</i>	<i>5.2 %</i>	<i>15.5 %</i>
EBIT adj.	0.31	0.34	1.25	-1.56	0.09	0.23	0.78
Interest income	0.00	0.00	0.00	0.04	0.00	0.00	0.00
Interest expenses	0.26	0.40	0.41	0.25	0.25	0.25	0.25
Other financial income (loss)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EBT	0.05	-0.06	0.84	-1.77	-0.16	-0.02	0.53
<i>Margin</i>	<i>1.7 %</i>	<i>-2.0 %</i>	<i>20.1 %</i>	<i>-62.9 %</i>	<i>-4.1 %</i>	<i>-0.4 %</i>	<i>10.5 %</i>
Total taxes	0.00	0.02	0.01	0.01	-0.14	-0.12	-0.06
Net income from continuing operations	0.05	-0.08	0.84	-1.78	-0.02	0.10	0.58
Income from discontinued operations (net of tax)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net income before minorities	0.05	-0.08	0.84	-1.78	-0.02	0.10	0.58
Minority interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net income	0.05	-0.08	0.84	-1.78	-0.02	0.10	0.58
<i>Margin</i>	<i>1.6 %</i>	<i>-2.5 %</i>	<i>19.9 %</i>	<i>-63.3 %</i>	<i>-0.6 %</i>	<i>2.3 %</i>	<i>11.6 %</i>
Number of shares, average	10.46	10.46	15.31	15.31	15.31	15.31	15.31
EPS	0.00	-0.01	0.05	-0.12	0.00	0.01	0.04
EPS adj.	0.00	-0.01	0.05	-0.12	0.00	0.01	0.04

*Adjustments made for: Theoretical changes in the value of the film assets

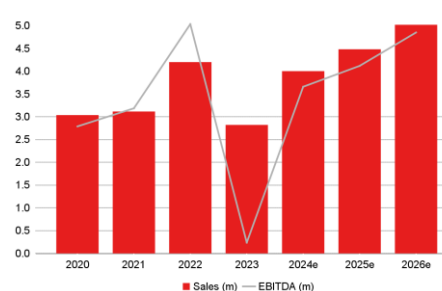
Guidance: n.a.

Financial Ratios

	2020	2021	2022	2023	2024e	2025e	2026e
Total Operating Costs / Sales	51.7 %	43.3 %	25.1 %	115.6 %	47.0 %	45.0 %	40.0 %
Operating Leverage	n.a.	3.8 x	7.7 x	n.a.	n.a.	13.4 x	19.6 x
EBITDA / Interest expenses	5.6 x	4.4 x	7.7 x	n.m.	8.4 x	9.8 x	12.0 x
Tax rate (EBT)	6.8 %	-28.8 %	1.0 %	-0.5 %	85.7 %	612.2 %	-10.8 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	252,946	259,488	349,864	235,002	266,667	298,667	334,507

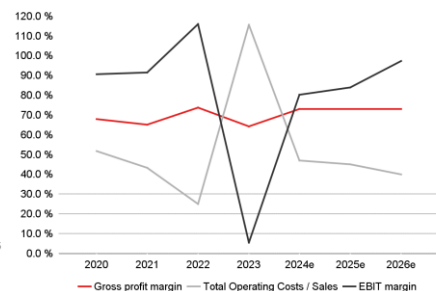
Sales, EBITDA

in EUR m

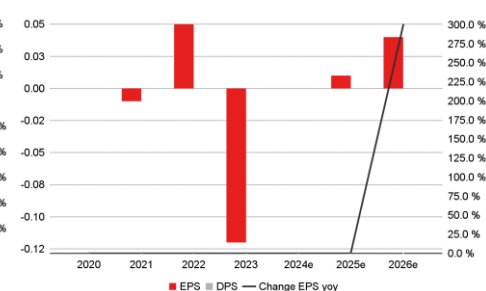


Operating Performance

in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

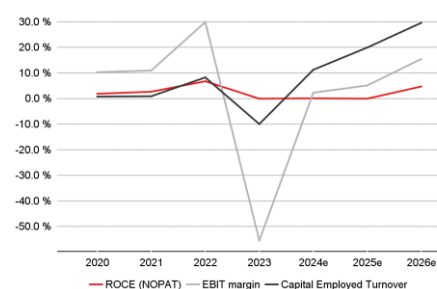
Consolidated balance sheet

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Assets							
Goodwill and other intangible assets	16.65	16.96	19.22	18.82	18.82	18.82	18.82
thereof other intangible assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
thereof Goodwill	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Property, plant and equipment	0.02	0.01	0.01	0.01	-0.02	-0.05	-0.08
Financial assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other long-term assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fixed assets	16.67	16.97	19.22	18.83	18.80	18.76	18.73
Inventories	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Accounts receivable	0.35	0.35	0.56	0.27	0.40	0.40	0.50
Liquid assets	0.23	0.00	3.17	1.91	1.99	2.12	2.74
Other short-term assets	0.05	0.25	1.05	0.09	0.09	0.09	0.09
Current assets	0.62	0.60	4.79	2.26	2.48	2.62	3.33
Total Assets	17.30	17.60	24.00	21.10	21.30	21.40	22.10
Liabilities and shareholders' equity							
Subscribed capital	10.39	10.39	15.31	15.31	15.31	15.31	15.31
Capital reserve	2.84	2.84	9.27	9.27	9.27	9.27	9.27
Retained earnings	-5.01	-5.09	-4.27	-6.07	-6.09	-5.99	-5.41
Other equity components	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Shareholders' equity	8.22	8.14	20.32	18.52	18.49	18.60	19.18
Minority interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total equity	8.22	8.14	20.32	18.52	18.49	18.60	19.18
Provisions	0.80	0.90	0.87	0.78	0.78	0.78	0.78
thereof provisions for pensions and similar obligations	0.35	0.35	0.34	0.31	0.31	0.31	0.31
Financial liabilities (total)	7.87	8.11	2.47	1.40	1.40	1.40	1.40
Short-term financial liabilities	3.49	3.74	0.00	0.00	0.00	0.00	0.00
Accounts payable	0.34	0.41	0.35	0.39	0.60	0.60	0.70
Other liabilities	0.08	0.01	0.01	0.01	0.01	0.01	0.01
Liabilities	9.08	9.43	3.69	2.57	2.79	2.79	2.89
Total liabilities and shareholders' equity	17.30	17.60	24.00	21.10	21.30	21.40	22.10

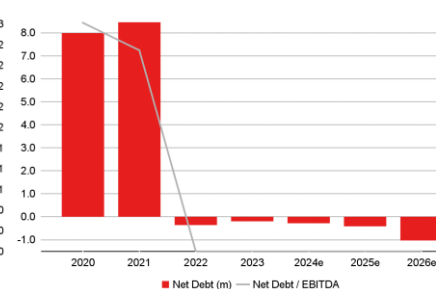
Financial Ratios

	2020	2021	2022	2023	2024e	2025e	2026e
Efficiency of Capital Employment							
Operating Assets Turnover	110.0 x	-63.5 x	19.2 x	-25.2 x	-18.3 x	-17.9 x	-17.7 x
Capital Employed Turnover	0.2 x	0.2 x	0.2 x	0.2 x	0.2 x	0.2 x	0.3 x
ROA	0.3 %	-0.5 %	4.3 %	-9.5 %	-0.1 %	0.5 %	3.1 %
Return on Capital							
ROCE (NOPAT)	1.8 %	2.7 %	6.8 %	n.a.	0.1 %	n.a.	4.7 %
ROE	0.6 %	-1.0 %	5.9 %	-9.2 %	-0.1 %	0.6 %	3.1 %
Adj. ROE	0.6 %	-1.0 %	5.9 %	-9.2 %	-0.1 %	0.6 %	3.1 %
Balance sheet quality							
Net Debt	7.99	8.46	-0.36	-0.20	-0.28	-0.42	-1.03
Net Financial Debt	7.64	8.11	-0.70	-0.51	-0.59	-0.72	-1.34
Net Gearing	97.1 %	103.9 %	-1.8 %	-1.1 %	-1.5 %	-2.2 %	-5.4 %
Net Fin. Debt / EBITDA	520.8 %	459.4 %	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	8.2	8.1	1.3	1.2	1.2	1.2	1.3
Book value per share ex intangibles	-8.4	-8.8	0.1	0.0	0.0	0.0	0.0

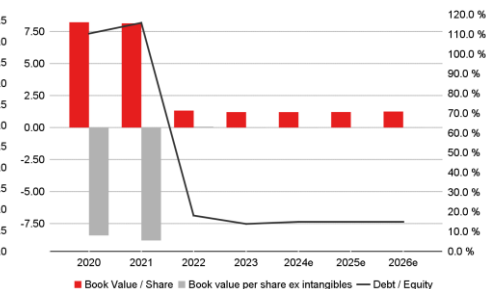
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

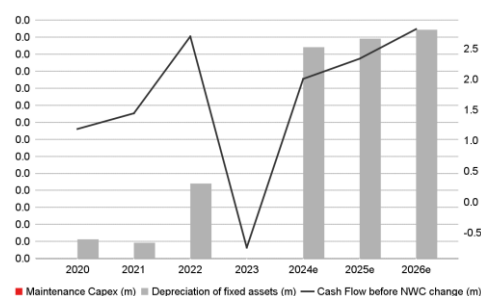
Consolidated cash flow statement

In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Net income	0.05	-0.08	0.84	-1.78	-0.02	0.10	0.58
Depreciation of fixed assets	0.00	0.00	0.01	0.00	0.03	0.03	0.03
Amortisation of goodwill	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Amortisation of intangible assets	1.15	1.42	1.88	1.13	2.00	2.20	2.20
Increase/decrease in long-term provisions	-0.02	0.10	-0.03	-0.08	0.00	0.00	0.00
Other non-cash income and expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash Flow before NWC change	1.19	1.44	2.70	-0.74	2.01	2.33	2.82
Increase / decrease in inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase / decrease in accounts receivable	-0.06	0.00	0.21	-0.29	-0.13	0.00	-0.10
Increase / decrease in accounts payable	0.09	-0.07	0.06	-0.04	0.21	0.00	0.10
Increase / decrease in other working capital positions	-1.25	-1.46	-3.75	0.30	0.00	0.00	0.00
Increase / decrease in working capital (total)	-1.22	-1.53	-3.48	-0.04	0.08	0.00	0.00
Net cash provided by operating activities [1]	-0.04	-0.09	-0.78	-0.78	2.08	2.33	2.82
Investments in intangible assets	-1.45	-1.70	-3.15	-0.71	-2.00	-2.20	-2.20
Investments in property, plant and equipment	0.00	-0.03	0.00	0.00	0.00	0.00	0.00
Payments for acquisitions	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Financial investments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Income from asset disposals	0.05	0.03	0.00	-0.02	0.00	0.00	0.00
Net cash provided by investing activities [2]	0.00	-0.02	-0.17	-0.22	-2.00	-2.20	-2.20
Change in financial liabilities	-4.38	-4.38	-3.44	0.00	0.00	0.00	0.00
Dividends paid	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchase of own shares	0.00	0.00	-0.12	-0.02	0.00	0.00	0.00
Capital measures	4.38	4.38	8.39	0.00	0.00	0.00	0.00
Other	-0.05	-0.39	-0.40	-0.25	0.00	0.00	0.00
Net cash provided by financing activities [3]	-0.05	-0.39	4.43	-0.27	0.00	0.00	0.00
Change in liquid funds [1]+[2]+[3]	-0.09	-0.50	3.48	-1.27	0.08	0.13	0.61
Effects of exchange-rate changes on cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash and cash equivalent at end of period	0.19	-0.31	3.17	1.91	1.99	2.12	2.74

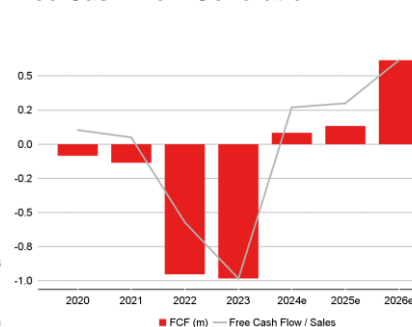
Financial Ratios

	2020	2021	2022	2023	2024e	2025e	2026e
Cash Flow							
FCF	-0.08	-0.14	-0.95	-0.98	0.08	0.13	0.61
Free Cash Flow / Sales	-2.8 %	-4.4 %	-22.7 %	-34.9 %	2.1 %	3.0 %	12.3 %
Free Cash Flow Potential	1.46	1.75	3.14	-0.45	2.26	2.59	3.07
Free Cash Flow / Net Profit	-179.2 %	172.5 %	-114.0 %	55.1 %	-360.8 %	130.6 %	105.6 %
Interest Received / Avg. Cash	0.0 %	0.0 %	0.0 %	1.6 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	3.2 %	5.0 %	7.7 %	13.0 %	18.0 %	18.0 %	18.0 %
Management of Funds							
Investment ratio	47.5 %	55.5 %	75.0 %	25.1 %	50.0 %	49.1 %	43.9 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	124.7 %	121.5 %	166.2 %	62.8 %	98.5 %	98.6 %	98.5 %
Avg. Working Capital / Sales	-0.6 %	-0.9 %	1.8 %	1.6 %	-4.0 %	-4.5 %	-4.0 %
Trade Debtors / Trade Creditors	102.7 %	85.0 %	160.9 %	68.3 %	66.7 %	66.7 %	71.4 %
Inventory Turnover	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Receivables collection period (days)	42	41	49	34	37	33	36
Payables payment period (days)	126	137	115	140	203	181	189
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

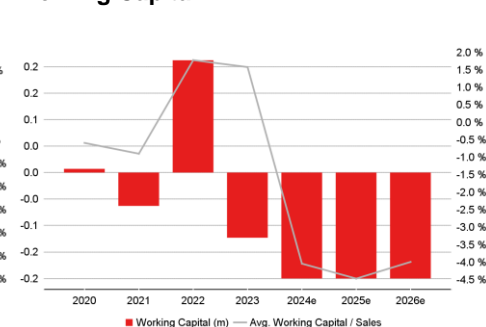
CAPEX and Cash Flow in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Your Family Entertainment	5	https://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A161N14.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

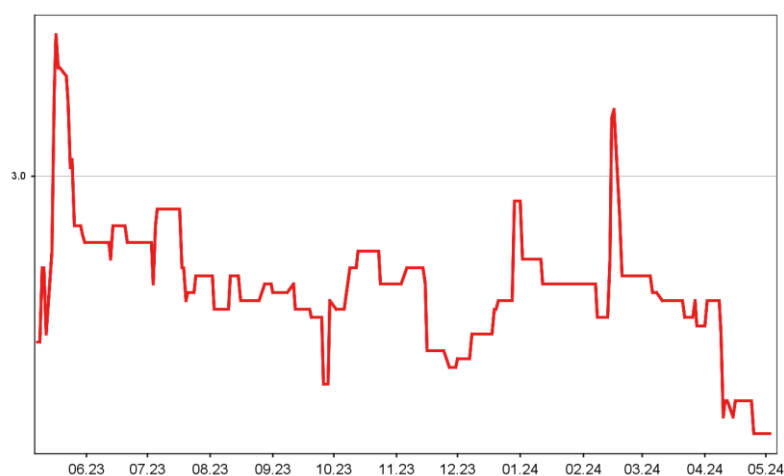
Rating	Number of stocks	% of Universe
Buy	147	71
Hold	46	22
Sell	8	4
Rating suspended	7	3
Total	208	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	46	81
Hold	8	14
Sell	0	0
Rating suspended	3	5
Total	57	100

PRICE AND RATING HISTORY YOUR FAMILY ENTERTAINMENT AS OF 06.05.2024



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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